

Contract Type:		ESI BPA
Mobile Armor SKU	Description	Price to ESI BPA
Licenses		per license
PRD-PB-PS-00001	Policy Server per user 1 - 1999, 1st Year Maintenance Included	\$2.70
PRD-PB-PS-02000	Policy Server per user 2000 - 9999, 1st Year Maintenance Included	\$2.56
PRD-PB-PS-10000	Policy Server per user 10000 - 24999, 1st Year Maintenance Included	\$2.43
PRD-PB-PS-25000	Policy Server per user 25000 - 49999, 1st Year Maintenance Included	\$2.09
PRD-PB-PS-50000	Policy Server per user 50000+, 1st Year Maintenance Included	\$1.57
PRD-PB-DA-00001	Data Armor per user 1 - 1999, 1st Year Maintenance Included	\$48.55
PRD-PB-DA-02000	Data Armor per user 2000 - 9999, 1st Year Maintenance Included	\$46.12
PRD-PB-DA-10000	Data Armor per user 10000 - 24999, 1st Year Maintenance Included	\$43.70
PRD-PB-DA-25000	Data Armor per user 25000 - 49999, 1st Year Maintenance Included	\$37.54
PRD-PB-DA-50000	Data Armor per user 50000+, 1st Year Maintenance Included	\$28.30
PRD-PB-FA-00001	File Armor per user 1 - 1999, 1st Year Maintenance Included	\$8.09
PRD-PB-FA-02000	File Armor per user 2000 - 9999, 1st Year Maintenance Included	\$7.69
PRD-PB-FA-10000	File Armor per user 10000 - 24999, 1st Year Maintenance Included	\$7.28
PRD-PB-FA-25000	File Armor per user 25000 - 49999, 1st Year Maintenance Included	\$6.26
PRD-PB-FA-50000	File Armor per user 50000+, 1st Year Maintenance Included	\$4.70
SKU	Description	Price to ESI BPA
Services		per hour
SVC-PB-SA-00001	Solutions Architect - Design PolicyServer and Deployment Method	\$205.51
SVC-PB-SE-00001	Senior Engineer - PolicyServer and Client Installation Services	\$164.41
SVC-PB-EN-00001	Engineer - Assist Senior Engineer Onsite	\$160.30
SVC-PB-SM-00001	Senior Program Manager - Team Lead for "Turn-Key" Services	\$152.08
SVC-PB-PM-00001	Support Manager - Manages Tier 1 & 2 Support for "Turn-Key" Services	\$143.86
Mobile Armor SKU	Description	Price to ESI BPA
Maintenance		per license
MNT-PB-PS-00001	1 year Software Maintenance for Policy Server per license 1 - 1999	\$0.39
MNT-PB-PS-02000	1 year Software Maintenance for Policy Server per license 2000 - 9999	\$0.37
MNT-PB-PS-10000	1 year Software Maintenance for Policy Server per license 10000 - 24999	\$0.35
MNT-PB-PS-25000	1 year Software Maintenance for Policy Server per license 25000 - 49999	\$0.29
MNT-PB-PS-50000	1 year Software Maintenance for Policy Server per license 50000+	\$0.20
MNT-PB-DA-00001	1 year Software Maintenance for Data Armor per license 1 - 1999	\$7.07
MNT-PB-DA-02000	1 year Software Maintenance for Data Armor per license 2000 - 9999	\$6.72
MNT-PB-DA-10000	1 year Software Maintenance for Data Armor per license 10000 - 24999	\$6.37
MNT-PB-DA-25000	1 year Software Maintenance for Data Armor per license 25000 - 49999	\$5.27
MNT-PB-DA-50000	1 year Software Maintenance for Data Armor per license 50000+	\$3.55
MNT-PB-FA-00001	1 year Software Maintenance for Policy Server per license 1 - 1999	\$1.18
MNT-PB-FA-02000	1 year Software Maintenance for File Armor per license 2000 - 9999	\$1.12
MNT-PB-FA-10000	1 year Software Maintenance for File Armor per license 10000 - 24999	\$1.06
MNT-PB-FA-25000	1 year Software Maintenance for File Armor per license 25000 - 49999	\$0.88
MNT-PB-FA-50000	1 year Software Maintenance for File Armor per license 50000+	\$0.59

Contract Type:		ESI BPA
Mobile Armor SKU	Description	Price to ESI BPA
Silver Support		per license
SVL-PS-PB-TS-00001	1 year Silver Technical Phone Support for Policy Server per license 1 - 1999, 12x5 M-F	\$0.27
SVL-PS-PB-TS-02000	1 year Silver Technical Phone Support for Policy Server per license 2000 - 9999, 12x5 M-F	\$0.26
SVL-PS-PB-TS-10000	1 year Silver Technical Phone Support for Policy Server per license 10000 - 24999, 12x5 M-F	\$0.24
SVL-PS-PB-TS-25000	1 year Silver Technical Phone Support for Policy Server per license 25000 - 49999, 12x5 M-F	\$0.21
SVL-PS-PB-TS-50000	1 year Silver Technical Phone Support for Policy Server per license 50000+, 12x5 M-F	\$0.16
SVL-DA-PB-TS-00001	1 year Silver Technical Phone Support for Data Armor per license 1 - 1999, 12x5 M-F	\$4.85
SVL-DA-PB-TS-02000	1 year Silver Technical Phone Support for Data Armor per license 2000 - 9999, 12x5 M-F	\$4.61
SVL-DA-PB-TS-10000	1 year Silver Technical Phone Support for Data Armor per license 10000 - 24999, 12x5 M-F	\$4.37
SVL-DA-PB-TS-25000	1 year Silver Technical Phone Support for Data Armor per license 25000 - 49999, 12x5 M-F	\$3.75
SVL-DA-PB-TS-50000	1 year Silver Technical Phone Support for Data Armor per license 50000+, 12x5 M-F	\$2.83
SVL-FA-PB-TS-00001	1 year Silver Technical Phone Support for File Armor per license 1 - 1999, 12x5 M-F	\$0.81
SVL-FA-PB-TS-02000	1 year Silver Technical Phone Support for File Armor per license 2000 - 9999, 12x5 M-F	\$0.77
SVL-FA-PB-TS-10000	1 year Silver Technical Phone Support for File Armor per license 10000 - 24999, 12x5 M-F	\$0.73
SVL-FA-PB-TS-25000	1 year Silver Technical Phone Support for File Armor per license 25000 - 49999, 12x5 M-F	\$0.63
SVL-FA-PB-TS-50000	1 year Silver Technical Phone Support for File Armor per license above 50000+, 12x5 M-F	\$0.47
Mobile Armor SKU	Description	Price to ESI BPA
Gold Support		per license
GLD-PS-PB-TS-00001	1 year Gold Technical Phone Support for Policy Server per license 1 - 1999, 24x7 S-S	\$0.54
GLD-PS-PB-TS-02000	1 year Gold Technical Phone Support for Policy Server per license 2000 - 9999, 24x7 S-S	\$0.52
GLD-PS-PB-TS-10000	1 year Gold Technical Phone Support for Policy Server per license 10000 - 24999, 24x7 S-S	\$0.48
GLD-PS-PB-TS-25000	1 year Gold Technical Phone Support for Policy Server per license 25000 - 49999, 24x7 S-S	\$0.42
GLD-PS-PB-TS-50000	1 year Gold Technical Phone Support for Policy Server per license 50000+, 24x7 S-S	\$0.32
GLD-DA-PB-TS-00001	1 year Gold Technical Phone Support for Data Armor per license 1 - 1999, 24x7 S-S	\$9.70
GLD-DA-PB-TS-02000	1 year Gold Technical Phone Support for Data Armor per license 2000 - 9999, 24x7 S-S	\$9.22
GLD-DA-PB-TS-10000	1 year Gold Technical Phone Support for Data Armor per license 10000 - 24999, 24x7 S-S	\$8.74
GLD-DA-PB-TS-25000	1 year Gold Technical Phone Support for Data Armor per license 25000 - 49999, 24x7 S-S	\$7.50
GLD-DA-PB-TS-50000	1 year Gold Technical Phone Support for Data Armor per license 50000+, 24x7 S-S	\$5.66
GLD-FA-PB-TS-00001	1 year Gold Technical Phone Support for File Armor per license 1 - 1999, 24x7 S-S	\$1.62
GLD-FA-PB-TS-02000	1 year Gold Technical Phone Support for File Armor per license 2000 - 9999, 24x7 S-S	\$1.54
GLD-FA-PB-TS-10000	1 year Gold Technical Phone Support for File Armor per license 10000 - 24999, 24x7 S-S	\$1.46
GLD-FA-PB-TS-25000	1 year Gold Technical Phone Support for File Armor per license 25000 - 49999, 24x7 S-S	\$1.26
GLD-FA-PB-TS-50000	1 year Gold Technical Phone Support for File Armor per license above 50000+, 24x7 S-S	\$0.94