



Empowering your best asset – Your people.

Overview. New technologies focused on cloud services and virtualization are changing the traditional PC management model. While many of these technologies have become mainstream, making educated decisions about the choices available when considering a next generation desktop environment falls squarely on the shoulders of the CIO and their counterparts in IT.

MTM's Workspace Transformation Analysis and Planning (WTAP) Service aims to simplify the decision making process by blueprinting an architecture that accurately reflects your user's workspace needs taking advantage of relevant technologies intended to accelerate your deployment, empower your users, and simplify management. Armed with a forensic study of your users' enterprise resource requirements, critical applications and access scenarios our world class consultants align with your key decision makers to create a roadmap taking the guesswork out of your future IT landscape. The end result of the engagement is a custom tailored executive level presentation detailing the strategy, costs and quantities of the required components involved to move forward.



Key Benefits. WTAP is a service that is custom designed to use industry-leading tools, processes, experience, and talent to assist any organization in transforming its end-user computing environment from its current state to its optimized desired state.

- Understand the potential of the latest technologies around a Windows desktop replacement/migration initiative.
- Determine applicable use cases for integrating virtualization technologies within the replacement/migration strategy (e.g., host hypervisor, application or client based, etc.)
- Integrate consumer-based devices into an end-user device strategy.
- Understand the feasibility of implementing a Bring Your Own Device (BYOD) initiative.
- Dramatically improve the way the end-user computing environment is managed and supported.
- Integrate a corporate desktop environment with the Cloud.

Service Overview. The engagement will consist of the following:

- Extensive analysis of a representative set of Windows endpoints (up to 1500) using sophisticated toolsets allowing MTM an opportunity to silently analyze the behavior of users, applications and systems.
- Forensic study of resource utilization and consumption throughout a typical business cycle (estimated at 30 days).^{*1}
- Deterministic study of line of business applications to identify optimal delivery platform(s). (e.g., App-V, ThinApp, XenApp, Citrix Streaming, MSI Deployment via System Center, RDP, etc.)
- Application migration remediation report on up to 10 applications.^{*2}
- Design and interview sessions with industry leading consultants familiar with enterprise validated technologies and migration scenarios.
- Determination of Workspace footprint to help size CPU, memory, disk and network resources for optimum results at minimum cost.
- An executive level strategic briefing that personalizes an approach for your organization taking in to consideration both hard data and perspective gained through interaction with business owners and relevant IT personnel.

^{*1}Additional durations may be analyzed at an additional cost.

^{*2}Additional applications may be analyzed at an additional cost.

Project Roles and Responsibilities.

- **MTM Consulting Team**—Deploys specialized agent toolsets in customer environment and leads technology workshop sessions, providing architecture and best practices knowledge transfer for optimized environment as part of strategic briefing and interview/design sessions.
- **Customer Key Stakeholders**—Plan and coordinate Customer personnel schedules related to the engagement.

Service Requirements.

- All work will be performed during normal business hours, which are Monday through Friday, 8:00 A.M. to 5:00 P.M. local time, excluding MTM-designated holidays. For a list of holidays, contact your MTM Account Executive.

Pricing and Scope of Services.

- Detailed Statement of Work created based on fixed fee pricing with MTM Account Manager and Architect.
- Engagement duration approximately 45 days.

Out of Scope. Any additional work outside of the tasks defined in this Agreement is considered out-of-scope, and will be quoted in a separate Statement of Work.

Terms and Conditions. The WTAP engagement is subject to and governed by the MTM Technologies Services Agreement between Customer and MTM, or, if Customer and MTM have not executed a Services Agreement, the terms of MTM's standard Master Agreement, which is posted at <http://www.mtm.com/terms> and a copy of which is available upon your request (in either case, the "Master Agreement").

Travel Expenses. Actual costs for hotel, flights, rental cars and/or mileage reimbursement, tolls, and meals will be charged back to Customer.

MTM Strategic Relationships.

